

ARE YOU READY FOR A CHALLENGE?

We are looking for a sales professional in the US



ABOUT US

Founded in 1999, Lynx has developed and implemented innovative and differentiated proprietary systematic trading strategies investing actively in financial and commodity futures and over-the-counter foreign exchange for over 20 years. We are not like other asset managers. At Lynx, we have managed to create a workplace where academic methods and a relentless focus on results are nourished by a friendly, collegial culture. The wellbeing of our employees is very important to us as they are the ones who make us successful. Lynx actively strives to be an inclusive workplace and we see diversity as a prerequisite for our future success.

ABOUT THE SEARCH

Lynx Asset Management (Americas) Inc., the North American subsidiary of Lynx, is looking to add a sales professional in our New York office as we expand our presence in the United States. The candidate should be open to spending significant time travelling, primarily within the US and to Canada but also occasionally to Lynx's main office in Stockholm.

POSITION SUMMARY

- Source new institutional investors in North America for strategies offered by the firm
- Develop relationships with investors and consultants to expand the reputation of the firm
- Schedule investor meetings around North America, joining meetings with colleagues to present the strategies
- Coordinate with global business development team to discuss and strategize asset raising activities

WHO WE LOOK FOR

- 3 to 5 years institutional sales experience working for an alternative investment firm
- Strong verbal and written communication skills
- Motivated and personable with a strong attention to detail
- Able to work independently but also as part of a dynamic team
- Bachelor's degree

APPLICATION

Please send your application to recruitment@lynxhedge.se with the subject line "sales professional". For any questions regarding the position please send them to George Coplit at george.coplit@lynxhedge.se. Our website: <https://lynxhedge.se/en>.